



INDUSTRY AWARDS, ACKNOWLEDGMENTS & SIGHTINGS

BY CJ CANNATA

Women Influence Impact Networking at Annual All-Company Meeting

Impact Networking (Impact) Chicago Document Solutions Consultant Ashley Davis was promoted to Sales Manager at Impact Networking earlier this summer. Davis is now overseeing her own team of Impact Document Consultants out of the independent dealership's branch in Darien, Ill.

Davis quickly rose through the ranks of Impact's Document Solutions Consulting area to the manager level in just under a four-year period. As Impact President Dan Meyer announced during Impact's

2015 All-Company Meeting on August 7, 2015, Davis is the first woman to join Impact's sales management team.

Davis's career journey began in 2011, when she accepted a position at Impact as a Document Consultant after graduating from University of Wisconsin-Madison.

One of Davis's first accomplishments in at Impact was winning the title of "Sales Rookie of the Year." Davis didn't stop there. Among other accomplishments, Davis has been featured in Impact recruit-

ment videos, has spoken publicly at recruitment events and has trained new boot camp reps.

While women like Davis are clearly helping to evolve

Impact from within, it appears that women, including 2015 Annual All-Company Meeting Keynote Speaker Carey Lohrenz, may help evolve the company by providing leadership perspectives and practices from the outside.



ASHLEY DAVIS



CAREY LOHRENZ



FRANK CUCCO AND ASHLEY DAVIS

Lohrenz, whom Impact secured as the keynote speaker for its August All-Company Meeting, is a military aviation pioneer and was the first U.S. female F-14 Tomcat pilot.

Lohrenz has experienced extraordinarily complex and demanding work environments. Her presentation at the meeting focused on the importance of fearless leadership, being determined during critical moments in your career and overcoming obstacles in order to succeed.

Lohrenz also spoke of how she never gave up when she was turned down after her initial efforts to become a pilot, continuing to strive toward achieving her dream. She further explained that working cooperatively with a team helped her accomplish her goals and avoid inconsistent executions throughout her career, citing examples. Lohrenz also explained how important teamwork is, regardless of rank or position.



DAN MEYER, FRANK DeGEORGE (PARTNER, IMPACT), ASHLEY DAVIS, COREY CARNES (PARTNER, IMPACT)